



# 3Q21 & 9M21 Results



# Disclaimer

---



This presentation and any documents and information relating thereto (both oral and written) (this "Presentation") shall be deemed to be strictly confidential and was prepared with the purpose of providing the bondholders and interested parties certain financial and other information of SierraCol Energy Limited and its subsidiaries ("SierraCol" or the "Company"). This Presentation may not be photocopied, reproduced, distributed, disclosed or otherwise made available to any other person at any time.

This Presentation contains "forward looking statements" regarding SierraCol and its future business. Forward-looking statements include all statements that are not historical facts and can be identified by terms such as "anticipates," "believes," "could," "seeks," "estimates," "intends," "may," "plans," "potential," "predicts," "projects," "should," "will," "would," "expects" or similar expressions and the negatives of those terms. These statements are based on certain assumptions in light of SierraCol's experience in the industry and perception of historical trends, current conditions, expected future developments and other factors they believe are appropriate under the circumstances as of the date hereof. Such statements are not historical facts and may include opinions and expectations about management's confidence and strategies as well as details of management's expectations of new and existing programs, technology, and market conditions. Although SierraCol's management believes its opinions and expectations are based on reasonable assumptions, these forward-looking statements are subject to numerous risks and uncertainties, not all of which will be exhaustively described in this Presentation or elsewhere. Accordingly, the Recipients should not regard such statements as representations as to whether such anticipated events will occur nor that expected objectives will be achieved. SierraCol's results may differ materially from such forward-looking statements. All forward looking statements in the Presentation are made on the date hereof and for the avoidance of doubt neither SierraCol nor any other person undertakes to review, correct or update any such statement made or any other information to correct any inaccuracy or reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

This Presentation is not intended to be the basis of and may not be relied on in any manner as legal, tax, investment, accounting or other advice. Any recipient hereof should make its own independent assessment of, and investigation into, the matters contained herein and any information on which this Presentation is based. This presentation has been prepared by SierraCol for information purposes only and is not an offer to sell or the solicitation of an offer to buy any securities, nor will there be any sales of securities of SierraCol or its subsidiaries in any jurisdiction in which the offer, solicitation or sale would be unlawful. The notes and related guarantees described herein have not been and will not be registered under the Securities Act of 1993, as amended (the "Act"), or under any state securities laws. Accordingly, the notes and related guarantees will be offered in the United States only to qualified institutional buyers as defined under Rule 144A under the Act and to certain non-U.S. persons in transactions outside the United States in reliance on Regulation S under the Act. Securities may not be offered or sold in the United States or to U.S. persons unless they are registered or exempt from registration under Act.

This Presentation may include certain non-IFRS financial information. Because not all companies calculate non-IFRS financial information identically (or at all), the presentations of such information herein may not be comparable to other similarly titled measures used by other companies. Further, such non-IFRS financial information of SierraCol should not be considered a substitute for the information contained in the historical financial information of SierraCol, if any, prepared in accordance with IFRS included herein. Unless otherwise indicated, the historical financial information in this Presentation represent the combined financial results of the Colombian branch offices of SierraCol Energy Andina, LLC, SierraCol Energy Arauca, LLC ("SierraCol Arauca") and SierraCol Energy Condor, LLC. SierraCol has a 75% interest in SierraCol Arauca, with the remaining 25% interest held by Repsol International Finance B.V. ("Repsol"). The impact of Repsol's 25% interest in SierraCol Arauca is not reflected in the combined financial results of the three Colombian branch offices or the presentation of our financial metrics in this presentation, including our Non-IFRS measures, as we fully consolidate the results of SierraCol Arauca in our financial statements. The best-in-class netback statement is based on our own calculations employing information from Company filings for peers. "Peers" are Latin American oil and gas companies that are focused on Colombia and are listed and/or rated by credit rating agencies.

Unless otherwise noted, all dollar amounts reflected in this presentation reflect U.S. dollars.

# Operational Highlights

## Resilient operations in a challenging quarter



Net production in 3Q21: 31.6 kboepd, down 9% vs 2Q21, due to weather-related events in the Caño Limón area, a labour strike at La Cira Infantas, and the impact of high-price clauses on net production



Production has since been restored: 79 kboepd gross (3Q21) vs 83 kboepd gross (November 2021)



CLC<sup>1</sup> pipeline shut-in on 4 Aug due to major landslides caused by heavy rain. OBC<sup>2</sup> pipeline used to evacuate crude from the Caño Limón area. CLC pipeline resumed normal operation on 28 Nov.



3 active rigs drilling 11 wells: 9 in La Cira Infantas, 1 in the Caño Limón area and 1 in Central Llanos; 10 workovers completed



Pumara-2 discovery found oil in the Guadalupe, Gacheta and Mirador formations

## Delivering on ESG



2021 carbon footprint reduction on track. Further significant reductions in coming years



Completed phase II of the power plant shutdown (37MW) in the Caño Limón area, migrating to national power grid



Approved contract for a 40 MW solar park in the Caño Limón area. Detailed engineering ongoing. Expected to be fully operational by 2H22



Continued progress against the Environmental and Social Action Plan (ESAP) objectives



Inaugural 2020 sustainability report issued in November

<sup>1</sup> Caño Limón Coveñas pipeline

<sup>2</sup> Bicentenario pipeline

# Financial Highlights

## Strong financial results despite surface events; best-in-class netbacks

- » Oil revenue in 9M21: \$562m, up 44% vs 9M20 due to higher realisations (+\$225m) partly offset by lower volumes (-\$54m)
- » Average realised price of \$62.9/boe during 9M21 vs Brent of \$67.8/bbl
- » Adjusted Operating netback<sup>1</sup> of \$48.2/boe in 9M21, remaining best-in-class
- » Adjusted EBITDAX of \$417m in 9M21<sup>2</sup>
- » Change in working capital of -\$113m in 9M21
- » Free Cash Flow of \$132m in 9M21 and Adjusted Capex of \$93m<sup>3</sup>
- » Net debt of \$339m with cash and cash equivalents of \$261m. Net leverage is 0.6x
- » \$328m of available liquidity (cash and cash equivalents plus \$67m still undrawn from our RCF)
- » First coupon payment of \$18 million on 15 Dec/21
- » In light of our cash generation and available liquidity, we will make a dividend payment of \$250 million on 16 Dec/21. The net leverage ratio after coupon and dividend is expected to be below 1.0x
- » Downside risk protection through hedging, while avoiding speculative positions
  - Three-way hedging structures of 55% of our production for 4Q21-3Q22 and 35% for 1Q22-4Q22, with an average long put strike price of \$50.8/bbl and \$50.7/bbl, respectively
  - Moving back towards our indicative level of 50% for the next twelve months

<sup>1</sup> Adjusted Operating netback: average realised price minus operating expenses per barrel

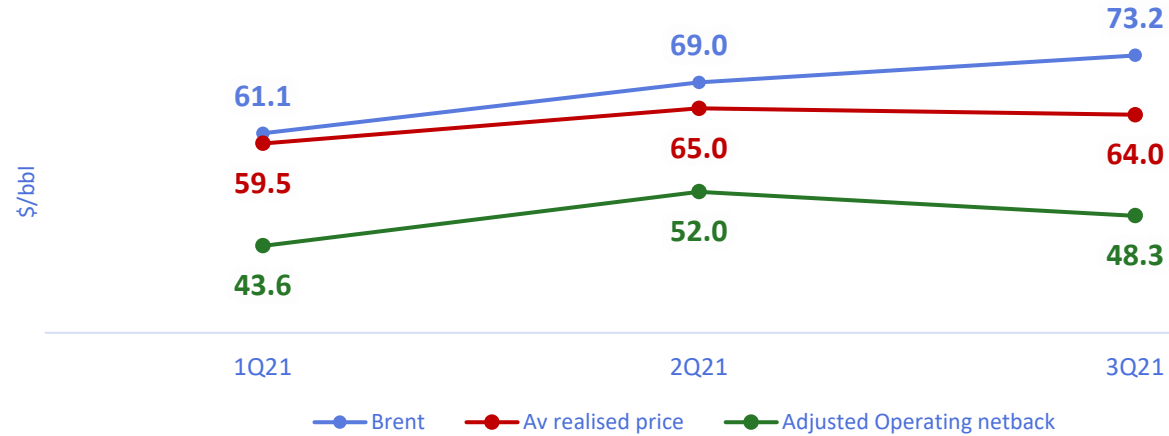
<sup>2</sup> Including COG for the full period would yield a Pro Forma Adjusted EBITDAX of \$423m

<sup>3</sup> Including COG for the full period and all exploration activities, total capex and exploration expenses is \$107m

# Operational Performance

3Q21 realised price and net production impacted by use of OBC, external events and oil price; back on track in 4Q21

Prices & netback



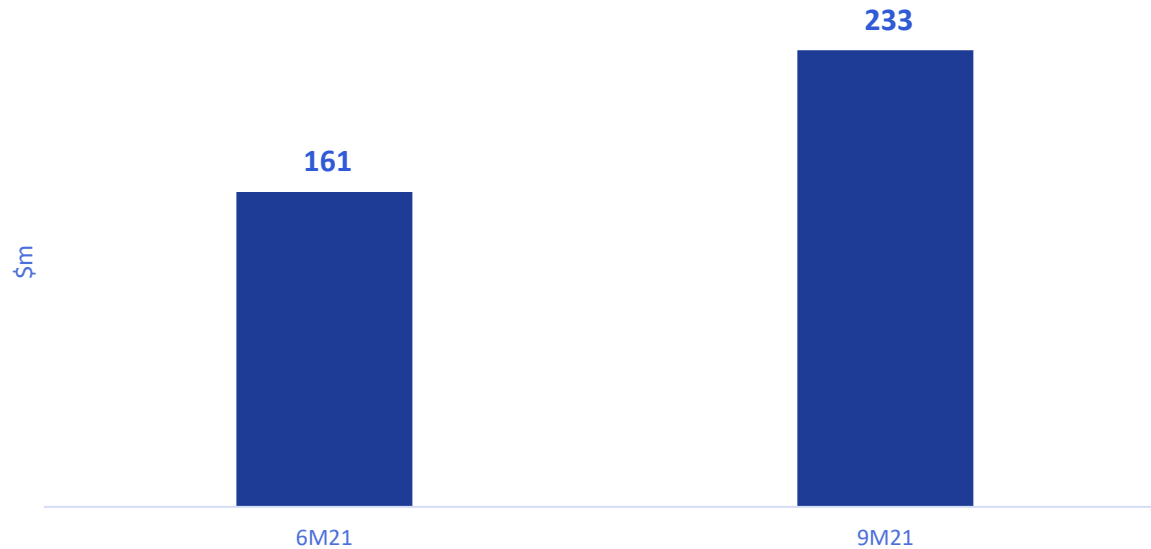
- Wider differential vs Brent in 3Q21. Realised price impacted by use of OBC pipeline.
- Best-in-class Adjusted Operating netbacks:
  - 3Q21 → \$48.3/boe
  - 9M21 → \$48.2/boe
- Net production in 3Q21 affected by floodings and failure of national power grid in the Caño Limón area and a labour strike at La Cira Infantas
- Lower share in output: 1.4 kboepd as a result of high-price clauses

Production



## Maintaining solid cash flow generation

Cumulative operating cash flows – Consolidated Financial Statements



- Strong operating cash flow supported by rising commodity prices and cost control
- Available liquidity of \$328m: \$261m in cash and cash eq.<sup>1</sup> plus \$67m available under our Revolving Credit Facility
- During 9M21 we maintained our strong financial position because of ample liquidity, low leverage, and long-dated debt maturities

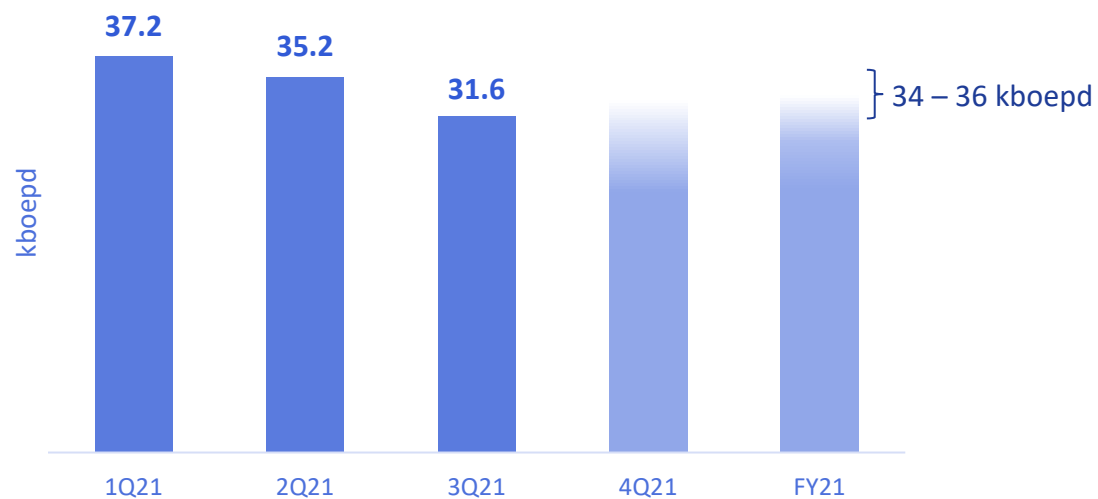
<sup>1</sup> From Consolidated Financial Statements

# 4Q21 Outlook and FY21 Guidance

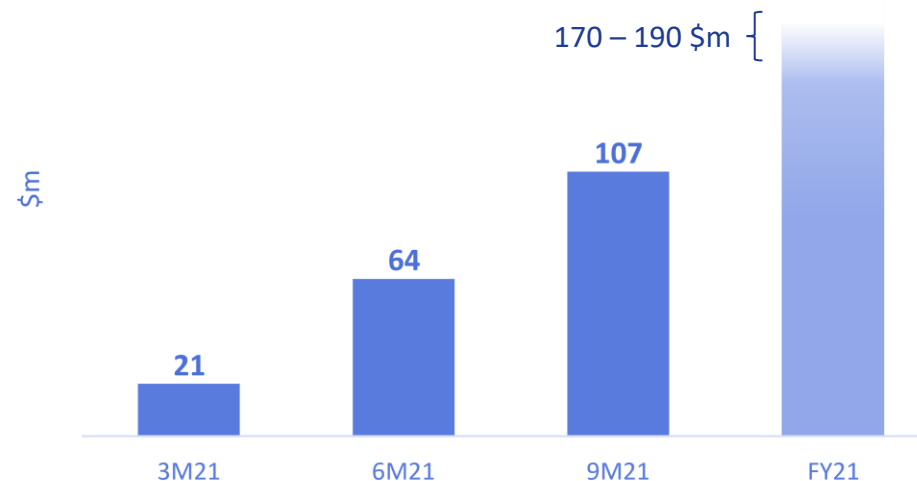


On track to meet production and capex guidance

Net production<sup>1</sup>



Cumulative capex and exploration activities<sup>1</sup>



- Surface events in 3Q caused a delay in capex and exploration activities
- Two additional rigs in 4Q to accelerate drilling programs and further workover and well service activities
- Batea exploration well in La Cira Infantas has been drilled and evaluations are ongoing

<sup>1</sup>The production and capex guidance assumes COG for the whole period, while presented results include COG from May 2021

# Q&A

- Resilient operations in a challenging quarter
- Strong financial results despite surface events
- Best-in-class netbacks
- Solid cash flow generation and ample liquidity
- Low leverage
- On track to meet production and capital and exploration expenditures guidance
- Delivering on ESG







SierraCol Energy  
Calle 77A N° 11-32 · Bogotá, Colombia  
Teléfono +57.1.345.4155  
[ir@sierracol.com](mailto:ir@sierracol.com)