

SierraCol Energy

Results presentation 4Q22

16 March 2023



Strategy and value proposition

2022 performance

| | |
|--|--|
| Stable production | SBR production of 44 kboed, within guidance |
| 2P Reserve replacement >100% | 102% |
| Growing R/P | 10.1 up from 9.7 years in 2021 |
| Strong cash flow generation | Revenue of over \$1 bn, EBITDAX of \$810 m, FCF of \$398 m, and cash balance of \$106 m |
| Ample liquidity | \$163 m including \$57 m of unused RCF |
| Leverage ratio <1.5x | 0.6x |
| 40%-60% volume hedging | 44% of our expected production hedged for the period 1Q23-3Q23 |
| Emissions - 50% reduction by year-end 2023 | On track. Net emissions reduced by 40% versus 2020 baseline. CO ₂ e net intensity factor down 24% y/y, from 27 to 20 kg CO ₂ e/boe |
| Transparent ESG reporting | Issued second sustainability report in Oct 2022 and voluntarily adopted TCFD provisions |
| Obtain a Sustainalytics ESG rating by 2023 | O&G E&P subindustry ESG top rated in December 2022 |

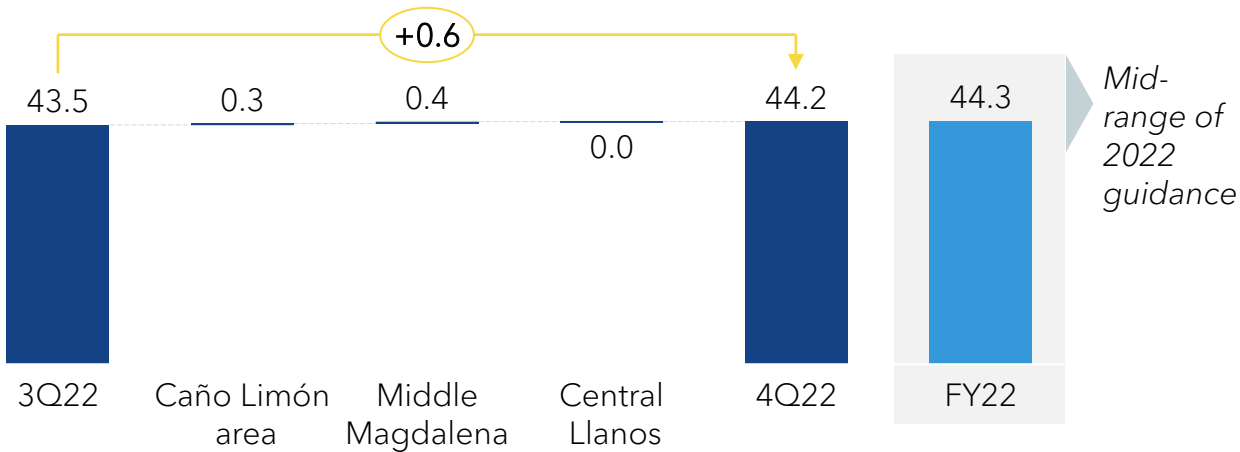
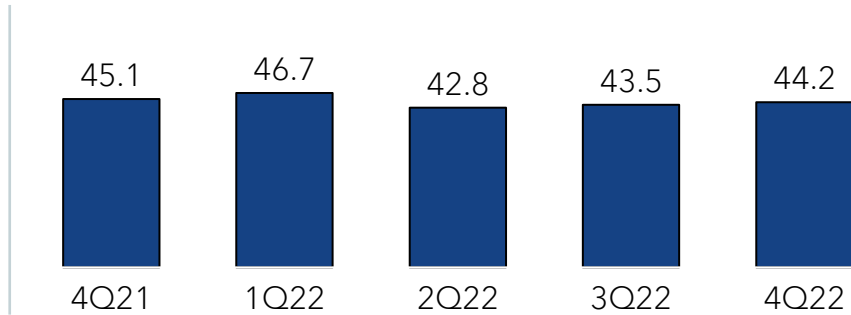
FY 2022
Strong financial
performance,
supported by
great operating
performance



Operational highlights

Production

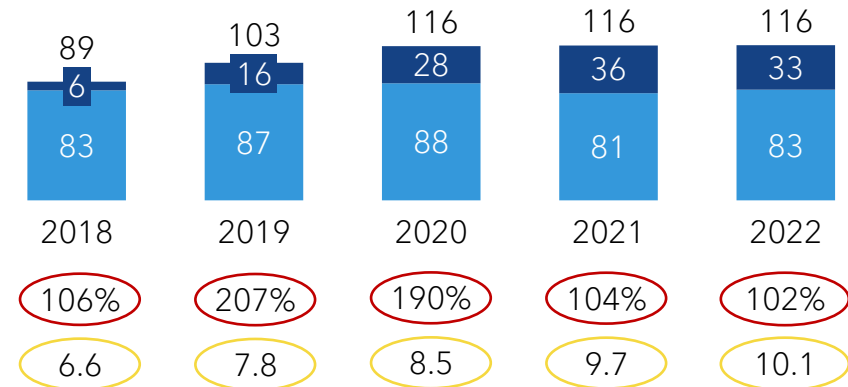
SBR production (kboed)



Reserves

2P reserves (million boe)

■ Probable (P2) ■ Proved (1P) ○ RRR ○ R/P



2023 Guidance

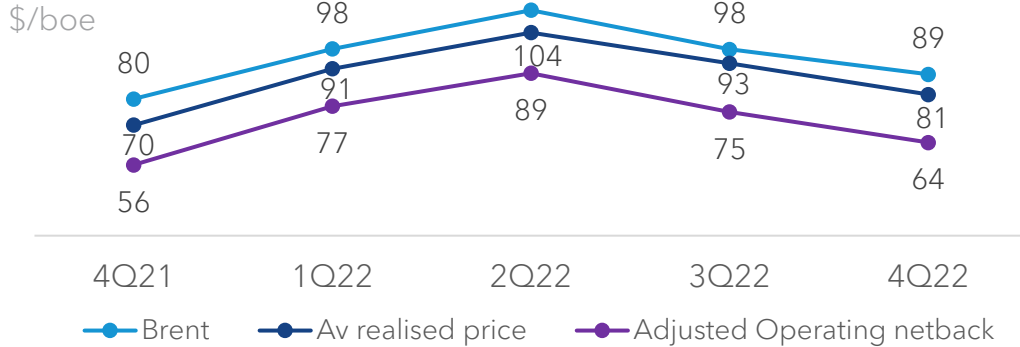
| | 2023 |
|---|-----------|
| SBR production (kboed) | 43 - 45 |
| Capital and exploration expenditures ¹ (\$million) | 190 - 210 |



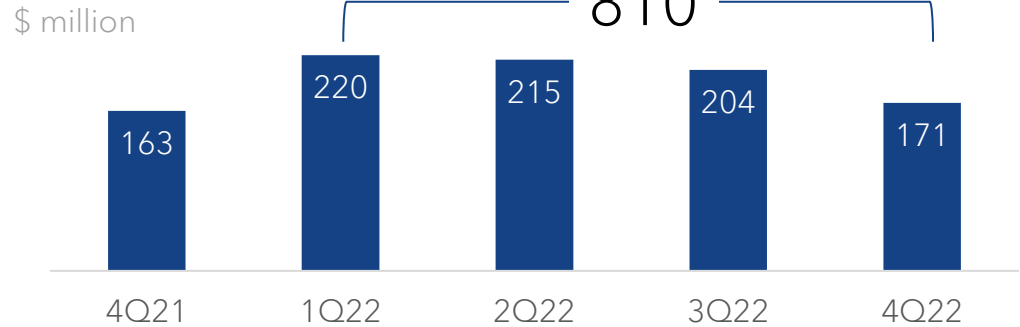
¹ Guidance includes development, green and exploration capex plus exploration expenses.

Financial highlights

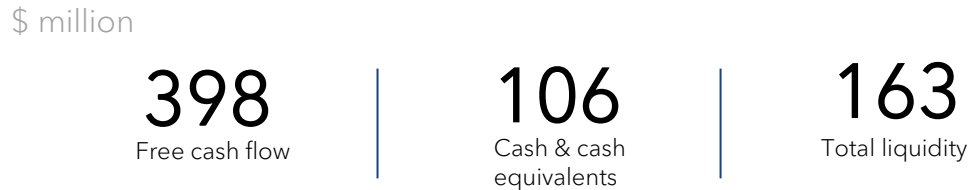
Prices & netback



Adjusted EBITDAX



Ample liquidity at year-end 2022



- FY22 Brent up 40% vs FY21, while realisations increased by a greater percentage (42% y/y).
- Brent decreased 9% in 4Q22 vs 3Q22, while realisations decreased by 12% q/q. This is mainly due to Vasconia differential widening vs Brent in 4Q22.
- Caño Limón - 100% production shipped via CLC pipeline since April 2022 - no impact on price realisation.
- Adjusted operating netback of \$64/boe during the quarter and of \$76/boe FY22.

- FY22 Adjusted EBITDAX increased 41% vs FY21 mainly driven by higher Brent and stable production.
- 4Q22 Adjusted EBITDAX \$171 million, down 16% vs 3Q22 mainly explained by lower realisations.

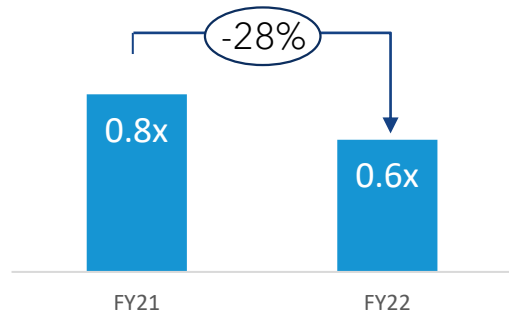
- Free cash flow generation of \$398 million in FY22, after cash income tax payments of \$132 million and before a \$55 million contingent payment to Oxy.
- Cash and cash equivalents of \$106 million at year-end 2022 after dividend payment of \$268 million to equity holder and \$68 million to NCI.
- Total liquidity of \$163 million at year-end 2022 (cash and cash equivalents plus \$57 million of unused RCF¹).



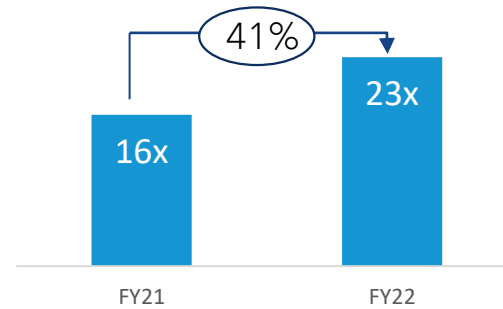
¹ Reflects the COP/USD exchange rate as of 31 December 2022 and used \$16.1 million towards letters of credit by year-end 2022.

Capital structure and risk management

Net leverage¹



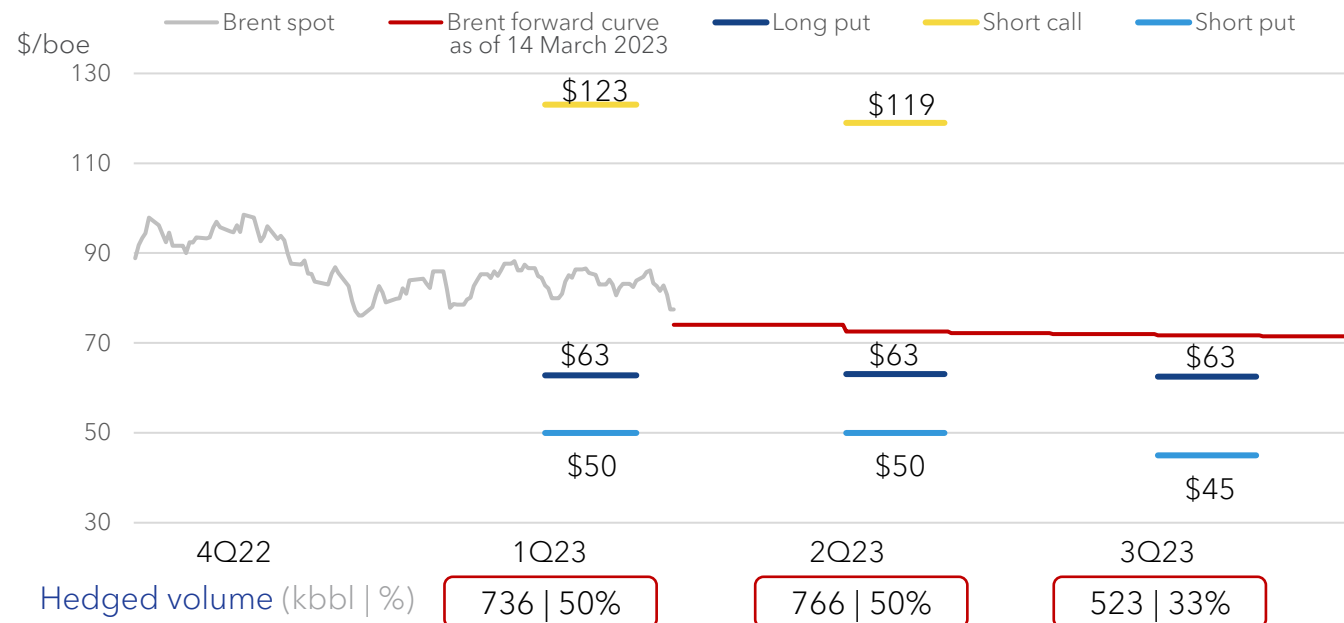
Interest coverage ratio²



- Net debt of \$495 million at year-end 2022.
- Low net leverage ratio at 0.6x.
- High interest coverage ratio of 23x.



Brent price hedging programme



Currency hedging programme

- After year-end, we entered into currency hedging positions to manage volatility in the foreign exchange rate of Colombian peso to US dollar.
Current programme: zero-cost collars options

| | 1Q23 | 2Q23 | 1H23 |
|-----------------------------|----------|----------|----------|
| Hedged volumes (\$ million) | 2 | 48 | 50 |
| Call strike (COP/USD) | \$ 5,070 | \$ 5,131 | \$ 5,128 |
| Put strike (COP/USD) | \$ 4,900 | \$ 4,825 | \$ 4,828 |

¹ Net leverage = net debt / LTM Adjusted EBITDAX. Net debt = total debt minus cash and cash equivalents | ² Interest coverage ratio = LTM Adjusted EBITDAX/annualized interests



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Unless otherwise noted, all dollar amounts reflected in this presentation reflect U.S. dollars.





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